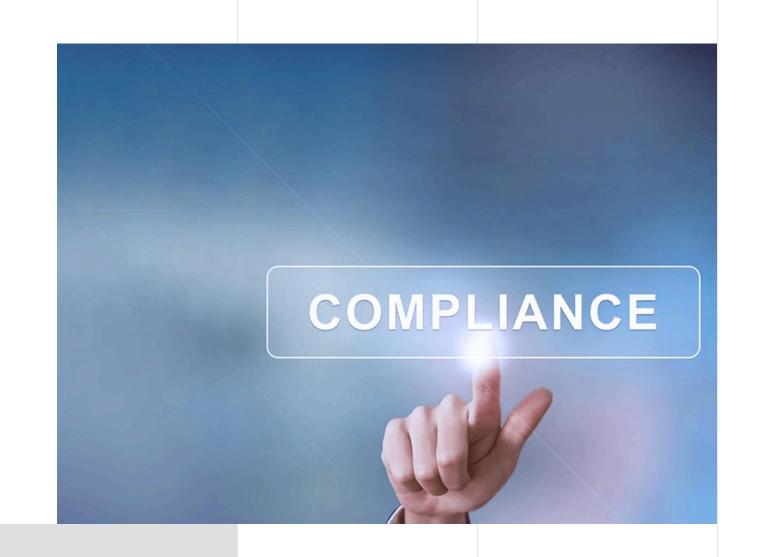


# Achieving Compliance with the FTC Safeguards Rule in Automotive Dealerships

This case study presents how ideaBOX effectively helped a regional network of automotive dealerships overcome challenges and implement solutions to achieve compliance with the FTC Safeguards Rule 314.1(c)(3), significantly enhancing their data security and regulatory adherence.

James A. Oliverio
CEO
ideaBOX



## Client Overview: Automotive Dealerships Facing FTC Compliance

Navigating the New FTC Safeguards Rule Requirements

### 1,000+

## Thousands of customer records managed daily

The client oversees a significant volume of customer records, essential for daily operations.

#### 30% Increase

### Heightened regulatory pressure

A recent surge in regulatory scrutiny necessitates strict adherence to the Safeguards Rule.

#### **50 States**

### Operating across multiple states

The dealership network spans numerous states, increasing complexity in compliance.

### 16 CFR § 314.1(c)(3)

## Compliance with updated Safeguards Rule

The client must comply with specific provisions of the FTC Safeguards Rule.

#### \$1M+

## Financial transactions processed daily

Daily financial transactions exceed one million dollars, highlighting the scale of operations.

### 100% Compliance Goal

### Aim for full regulatory compliance

The client strives to achieve complete compliance to mitigate potential penalties.

### Navigating the FTC Safeguards Rule Challenges

Strategies for auto dealerships to secure customer information effectively.

Risk Assessment

Dealerships must **identify** and **assess** potential risks to customer information to ensure compliance with the FTC Safeguards Rule.

2 Implement Safeguards

Deploying appropriate **safeguards** is crucial to control risks and protect sensitive customer data from unauthorized access.

3 Testing Effectiveness

Regularly **testing** and **monitoring** the effectiveness of safeguards is essential for maintaining data security standards.

**4** Unauthorized Access

Establishing protocols to **detect** and **respond** swiftly to unauthorized access is vital for protecting sensitive customer data.

5 Granular Visibility

Enhancing **visibility** into sensitive data storage and access is necessary to comply with the requirements of the FTC Safeguards Rule.

6 Automated Enforcement

Implementing **automated enforcement** of data protection controls across hybrid IT environments helps maintain ongoing compliance and security.

## Enhancing Compliance with ideaBOX and Actifile Solutions

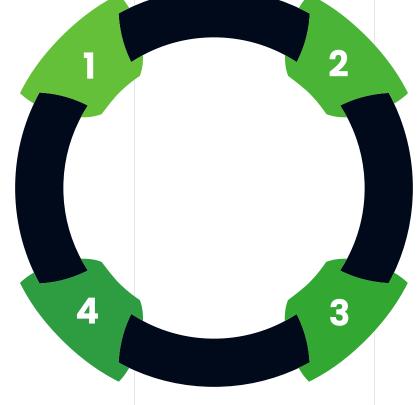
Leveraging Advanced Data Risk Management Strategies for FTC Compliance

### **Automated Data Discovery**

Actifile scans to locate unstructured data.

### Ongoing Monitoring

Logs all data access for **FTC compliance** reports.



### Real-Time Risk Scoring

Devices receive Data Risk Scores for assessment.

### **Encryption & Access Controls**

Al file-level **encryption** for sensitive data.

## Significant Outcomes of FTC Safeguards Rule Compliance

Achieving compliance and enhancing cybersecurity with measurable results.

**Improved Cybersecurity Posture** 

Enhanced security without new infrastructure.

### Full FTC Safeguards Rule Compliance

Achieved within 45 days of partnership.



### **Reduction of Unprotected Data**

93% reduction across the entire network.

### **Automatic Encryption Enforcement**

Over 150,000 customer records secured.

\*\*\*\*

"ideaBOX gave us clarity and control over our data like never before. With their help, we didn't just check a box—we built a real foundation for trust and compliance that protects our customers and our brand."

### CIO

**US** Auto Dealership

### Achieving FTC Compliance with Innovative Solutions

Leveraging technology for continuous compliance and data security

### **Proprietary Compliance Process**

The ideaBOX compliance process ensures that the dealership group meets the requirements of FTC Rule 314.1(c)(3), providing a framework for effective compliance management.

### **Continuous Compliance Model**

The partnership fosters a **continuous compliance model**, ensuring ongoing adherence to regulations and maintaining a secure business environment.



### **Real-Time Data Protection**

Actifile's technology offers real-time data protection, safeguarding sensitive information while enabling the dealership to maintain customer trust and security.

